Call to order: A meeting of the Texas A&M University-San Antonio Foundation Board Members was convened on Tuesday, January 14, 2014 at 3:00 p.m. at One University Way, San Antonio, TX, Chairman of the Board, Mark Outlaw was not in attendance, presiding was Chair-Elect, Evangeline “Vangie” Flores.

**Members Present**
- Vangie Flores, Chair-Elect
- Dr. Arline Patterson, Past Chair
- Douglas Carter
- Howard Hicks
- Dr. Roger Campos
- Dr. Frank Madla III
- Amparo Ortiz
- Ida “Weisie” Steen

Dr. James Abbey (visitor)

**Members Absent**
- Mark Outlaw, Chair
- Clark Welder, Treasurer
- Anthony White, Secretary
- Isaac Ayala
- Raul B. Fernandez
- Kirk Kistner
- Derek Naizer
- Harold Oliver
- Josue Reyes
- Frances Ortiz Schultschik

**Texas A&M University-San Antonio Staff Present:**

- Dr. Maria Hernandez Ferrier, President Texas A&M University-San Antonio (Ex-Officio)
- Marilu Reyna, Associate VP for University Communications and Institutional Advancement
- Anthony Alcoser, Assistant Director of Development, Institutional Advancement
- April S. Esquivel, Advancement Coordinator, Institutional Advancement

**Call to Order**
Chair-Elect, Evangeline “Vangie” Flores called the meeting to order at 3:16 p.m. and April Esquivel recorded the minutes.

Anthony Alcoser noted that Josue Reyes gave his vote by proxy for agenda items in order to obtain a quorum.

Welcome/Chair Update

Ms. Flores wished everyone a happy new year, and congratulated the staff on the Points of Pride sent out throughout 2013. She also thanked Mr. Alcoser for his dedicated work with the Foundation and thanked Dr. Ferrier for allowing Mr. Alcoser his time to work with the Foundation and she looks forward to a wonderful 2014. Ms. Flores also thanked the board members for their service and gave the newest board member Mr. Howard Hicks the floor to introduce himself to everyone. Mr. Hicks grew up in Bandera, Texas and attended Texas A&M to gain a bachelors degree. He has been with Holt Cat for 38 years and explained that Mr. Peter Holt took an interest in A&M San Antonio and both are very excited to be a part of the university growth. There was a visitor to the board meeting as well, Dr. James Abbey with A&M System was observing the meeting and explained that her works with Mr. Jon Mogford, Vice Chancellor for Research. Ms. Flores welcomed Dr. Abbey and explained that guests are always welcomed to our foundation board meetings. Everyone went around the table and said a little bit about themselves and welcomed Mr. Hicks. Ms. Flores then went on to introduce Dr. Ferrier once again and asked for her university president’s update.

University President Update

Dr. Ferrier expressed how amazing it is for this university to have such community support, passion and knowledge around the foundation board room table and to have an amazing executive team of her own. Dr. Ferrier then invited Marilu Reyna to report on event updates. Ms. Reyna gave some highlights of this past year as follows:

- Our university was and is considered the fastest growing in the state. We estimate between 500 and 600 graduates for Spring and one of the highlights of this past Fall graduation was Dr. Ferrier’s very own son was a graduate who crossed our stage.
- November 1 was Arbor Day and we celebrated here at Main Campus with Joe Farias by planting a tree in honor of one of our beloved staff members who lost her battle with cancer, Ms. Sonya Guerra. Representatives of the university also went to five different community schools in the surrounding neighborhoods to plant trees in celebration of this newly found Arbor Day date here in Texas.
- CAM celebrate America event was held here on campus and there were tours of the Patriot’s Casa that day.
- The University plans a big push for our largest enrollment numbers for Fall 2014 with the goal of 5,000 students.
- Texas A&M San Antonio was also represented by our very own Dr. Charles Rodriguez when he testified at the Joint Committee Hearing by the State House and Veterans Affairs Committee as they examined possibilities of base closures.
- Our university's School of Business hosted HEB Night for our students to meet and mingle with hiring agents from HEB. That was a marvelous event that was talked about for months afterward.
- Erica Gonzalez, one of our A&M San Antonio students sang the national anthem at the Alamo Bowl recently and she also sang at the TAMSAF Luncheon this past Fall. We will be hearing from her again.
- Our MBA program is the largest program in San Antonio according to the San Antonio Business Journal.

Ms. Reyna then proceeded to announce upcoming events as follows:

- The President's Report for 2013 will be in the mail by the end of this month.
- Dr. Ferrier has announced a retention and student success grant opportunity for faculty and staff to apply, and is an initiative designed to identify outstanding ideas for programs that will support and complement the University's retention and student success strategies.
- The ECAC will have a huge exhibit on March 28th of local San Antonio artists. Artists can submit their information at TAMUSA-ECAC.COM. There will be no admission on opening night, but will probably take donations and the university is in discussions for looking at pieces to offer for sale. Mr. Alcener will make sure the board members receives the link information via email.
- April 27th is the date set for the Festival De Cascarones and fiesta medals are now being designed. The Fiesta Commission will survey our event so that it can become an official Fiesta event and be placed on the official Fiesta Events Calendar. The Spazmatics is a great band that is headlining the event and there will be student groups and other things going on. Also all 5000 bricks have been assigned to the first 5000 graduates as designated and now the Alumni Relations department is selling them to our graduates and will have a booth there at the fiesta event.
- Our university float will be in the Fiesta Flambeau Parade. Also we applied this year and will be part of the parade as well.
- Our Spring Commencement is Friday, May 16th. Prior to commencement there is a VIP reception for our faculty and key note speaker, and we would love to have the board members there. There is also VIP seating for commencement ceremonies if you also choose to stay.
- Univision is opening their studio at ECAC. They will broadcast from their studio in a "Today Show" type show. Our students will be able to intern with Univision and be able to record our events held there and tie together our partnership with Univision.
- The Madla statue was to be unveiled in January but there have been some delays, there is not a new date yet. Dr. Madla is still working on the fundraising for the statue and Dr. Madla states he is at about $33,000 and $42,000 is needed for the completed statue. The base for the statue was designed and donated by Munoz & Co and will fit in with the stylings of the current buildings. There will also be lettering placed on the hojalata indicating the dedication of this building as the Senator Frank L. Madla, Jr. building.
- The San Antonio Stock Show and Rodeo will begin in February and the university will man a booth with advisors, students, faculty and staff volunteers for the 21 days. It is a great marketing opportunity to have a presence on the grounds.
- There is an announcement for Institutional Advancement, the university is close to bringing on a part-time executive fundraiser, Mr. Mario Vasquez. He was formerly with
NuStar and KLRN and will be very beneficial to our division and will cultivate high dollar donors. He should be on board within the next week and will meet the TAMSAF board members soon.

- Dr. Ferriér is in talks on bringing a branch of the engineering school to this campus. There are many students in this area interested in engineering and it would be very welcomed at this campus.
- Dr. Ferriér mentioned the fact that HEB is looking into carrying our Jaguar shirts again, also Sam’s stores.
- Dr. Ferriér also invited the board members to arrive an hour early for the next scheduled board meeting in order to tour the new buildings.

Ms. Flores thanked Ms. Reyna and Dr. Ferriér for all the wonderful updates and events here at the university and exclaimed her excitement in being a part of it.

Approval of Board Minutes from November 18, 2013.

Evangelina Vangie Flores asked if everyone had the chance to review the November 18, 2013 board meeting minutes received prior to the meeting. The minutes were provided in the board packet and the Mr. Alcoser asked that everyone look at page 6, the acknowledgement of Dr. Ferriér and her signature line. Minutes will be signed by Dr. Ferriér for the record once they are approved by the board. Dr. Patterson motioned to approve the minutes and Ms. Ortiz seconded, the motion passed unanimously.

Financial Update

Mr. Anthony White was not able to attend, Mr. Alcoser went over the financials update. The financials amounts have not changed much since the prior board meeting given that the university census date falls 12 days after the semester begins. There are two points to focus on, the S.A.L.E. scholarship will have $3,000 sent back to them due to some timing issues with other funds awarded. This is not detrimental to the student. Also RECSA has made endowment status and will be awarding for Fall from the interest. Dr. Patterson asked that her and Mr. Fernandez’s donation for table sponsorship amounts are to be transferred to the Defender’s Scholarship account. The next big event is the Golf tournament but as of this date, the scholarship dollar amount available for distribution is $300,005.12.

New Business

A. Review and Approve – the Carter International Business Endowed Scholarship Agreement

The language for the agreement was given in board packets as a handout. Mr. Douglas Carter motioned to approve the endowment agreement as detailed and Dr. Madla, III seconded, the motion passed unanimously.

B. 2014 TAMSAF Golf Tournament
The golf tournament will be on April 4, and Mr. Alcoser included the donor letter looking for major sponsors in the board packet. Mr. Alcoser will also send it electronically. The credit card payment system will be available online for sponsorships for the tournament. Ms. Flores asked for the contacts of sponsors from previous years to contact first and allow them to have first opportunity for team sponsorship.

C. TAMSAR Goal setting Update

Mr. Alcoser had a presentation on screen of benchmarks from past years for the two TAMSAR existing events and a comparison against endowments and scholarship dollars. Eventually the events monies will dwindle. There is talk of having a third event, a skeet shoot on campus possibly, and Mark Outlaw who is the Chair of the Development Committee would spear-head that. The real money is in endowments dollars. The discussion also led to having Ms. Steen make a call to Coach Stallings to ask if he would be the honoree for the upcoming TAMSAR luncheon. The foundation will need to look at the Pearl for availability in October since there are several entities vying for space in October. Mr. Alcoser will email an electronic copy of the benchmarks presentation after the meeting.

D. Review and Discuss Committee Assignments Dream Maker/Golf

There was a sign in sheet for all committees passed around for all board members to sign. Mr. Outlaw will also assign those members who are not present. Ms. Flores expressed the concern that everyone should sign up for a committee and participate.

Other Business

A. Discuss and approve formal recording of e-Vote: Foundation will serve as fiduciary for the Texas A&M University-San Antonio Alumni Paver Campaign

Texas A&M San Antonio cannot sale items. The graduating class of Fall 2013 is the first class that would have to purchase a paver to place on campus because the first 5000 promised has been assigned. The Alumni Relations page of the university website currently has the paver purchasing information. Mr. Carter made the motion to approve formal recording of Foundation serving as fiduciary for the Texas A&M Universiyt – San Antonio Alumni Paver Campaign and seconded by Ms. Steen. The motion passed unanimously.

B. Board Calendar Review

There was a handout in the board packets containing the 2014 board meeting dates and times. A notation was made that the September/November dates may not be in the 3rd floor conference room in the main campus building since the new building will be ready and possibly occupied by then. Ms. Flores suggested that it may be a good idea to look at moving a meeting to Brooks and possibly the ECAC as well to afford the members an avenue to tour the other campuses. There was also a handout representing the term
adjustment and summary for serving TAMSAF Board Members. This handout highlighted each member's 3 year consecutive terms. There was also a separate handout of members' contact information. Members were asked to mark any changes to contact information and turn in to Mr. Alcoser.

C. Next meeting March 11, 2014 One University Way, Conference Rm. 304.

Dr. Ferrier offered a tour of the new buildings to the members of the board on the next scheduled board meeting. It was agreed members would arrive at 2 pm and have a tour, then begin the board meeting after.

Mr. Carter noted that Ms. Schultschik placed one of our university students as an intern in her company and that student is receiving three additional credits since it is an unpaid internship. Ms. Flores asked what the requirements are for an intern. Mr. Carter said he would create a flow chart for the board and have that available for those interested in hiring students as interns. Dr. Madla, III also spoke about our student Savannah Villanueva interning with him and conducting rounds in the hospital. He spoke very highly of her and her success.

Adjourn

Next meeting: Next meeting will be March 11, 2014 on the 3rd floor, conference room 304 of the Main Campus building, at 3 p.m. 2 p.m. arrival time for tour of new buildings prior to meeting.

There was a motion to adjourn the meeting by Mr. Carter and seconded by Dr. Patterson, motion passed unanimously.

Meeting adjourned at 4:52 p.m.
Respectfully submitted:

Evangelina G. Flores, Secretary

The TAMSAF meeting held January 14, 2014 was presided over by and/or Acknowledged and Approved by:

Dr. Maria Hernandez Ferrier
President, Texas A&M University-San Antonio