

RFP Decision Matrix

(Please add your own criteria and delete those criteria you don't feel are necessary)

Grantmaker: _____

Decision: ___Yes ___No ___ Needs further review

Opportunity: _____

Key to Weights	Negative -1 to -5	Neutral 0	Positive +1 to +5
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Eligibility

Are we the right type of applicant? _____

Do we serve the right geographic area? _____

Do we serve the right population? _____

Do we have or can we obtain expertise in the subject area? _____

Timing

Adequate time to respond _____

Can we raise the funds for a required match? _____

Are required collaborations in place? _____

Negative
-1 to -5

Neutral
0

Positive
+1 to +5

Key to Weights

Credibility

Is this funding consistent with our mission? _____

Is our philosophy consistent with this funder? _____

Is this a good fit given funder's portfolio? _____

Do we have the support of the board/leadership to go forward? _____

Relationship(s)

Rate our relationship with this funder _____

Likelihood of award _____

Pre-Proposal Work (score based on progress made)

Documentation of need _____

Budget development _____

Program development _____

Total (Must equal or exceed 50+ _____ for further consideration)

(Must equal or exceed 70+ _____ to go forward)